

InterSystem AB produces automated systems within palletising and material handling. The company was founded in 1989, has about 50 employees and a turnover of approximately 14 million euro. Our customers are mainly in the food industry, where about 40% end up outside Scandinavia. We see Europe as our main export market, but many of our customers are also in other parts of the world.

Find more info at www.intersystem.se/en

Area Sales Manager - Export

We are looking for you that have experience in system sales within industrial automation and want to work with business in the international market. The employment means responsibility for the entire sales process with customer meetings, preparation of quotation and agreement as well as negotiation and making the final deal. You will have your base in Ängelholm in south part of Sweden.



Your personal characteristics are very important for us. You must be a good representative for our company and at the same time fit into our existing team. You should be able to create new business contacts and maintain and develop existing customers and create long-term relationships. The systems we provide includes lots of technical and automation features which means that your technical background is important.

The employment as export salesman is largely independent and your success will depend on your personal drive and commitment. In terms of language it is a requirement that you can handle German and English fluently. Swedish is to prefer but not a requirement.

With you in our team, our goal is to strengthen the brand of InterSystem at the international market. Your task will be to develop our network in the long term and create dedicated resellers and returning end customers.

We hope you find above of interest and that you will contact us with your application.

If you have any questions, please contact
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